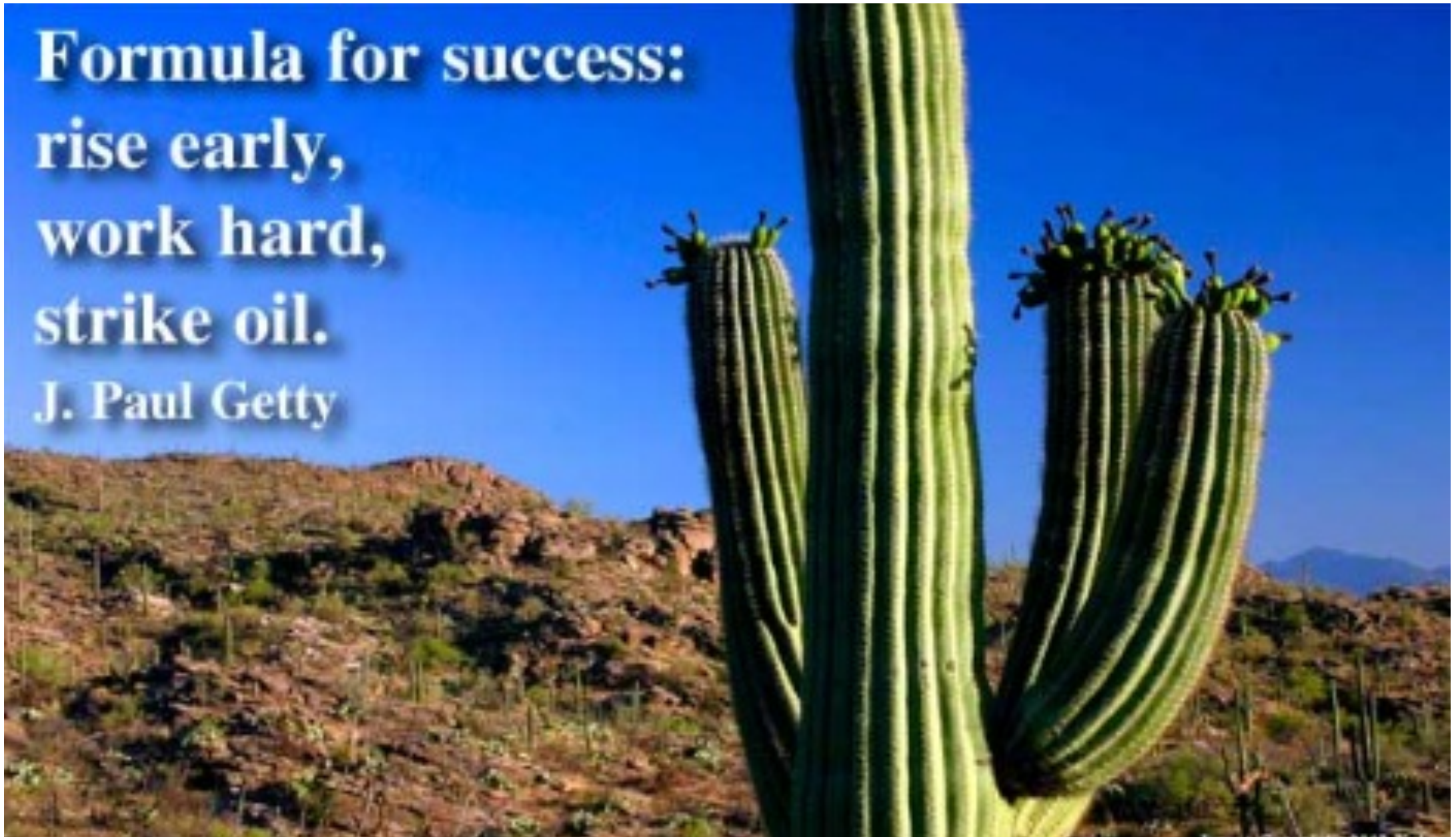


**Formula for success:  
rise early,  
work hard,  
strike oil.  
J. Paul Getty**





# Learning Centre Guide to Funding

## "Going for Grants"

## is your learning centre financially secure?

do you have a money tree?

tons of money in the bank?

income vastly exceeds costs?

members begging to pay higher fees?

millionaire backer?

just won lotto?..... then



## Congratulations!!!!



## how's your income sourced?

membership fees

course fees

TEC

donations

sponsorship

raffles

advertising

product sales





# Learning Centre Guide to Funding.... our new publication

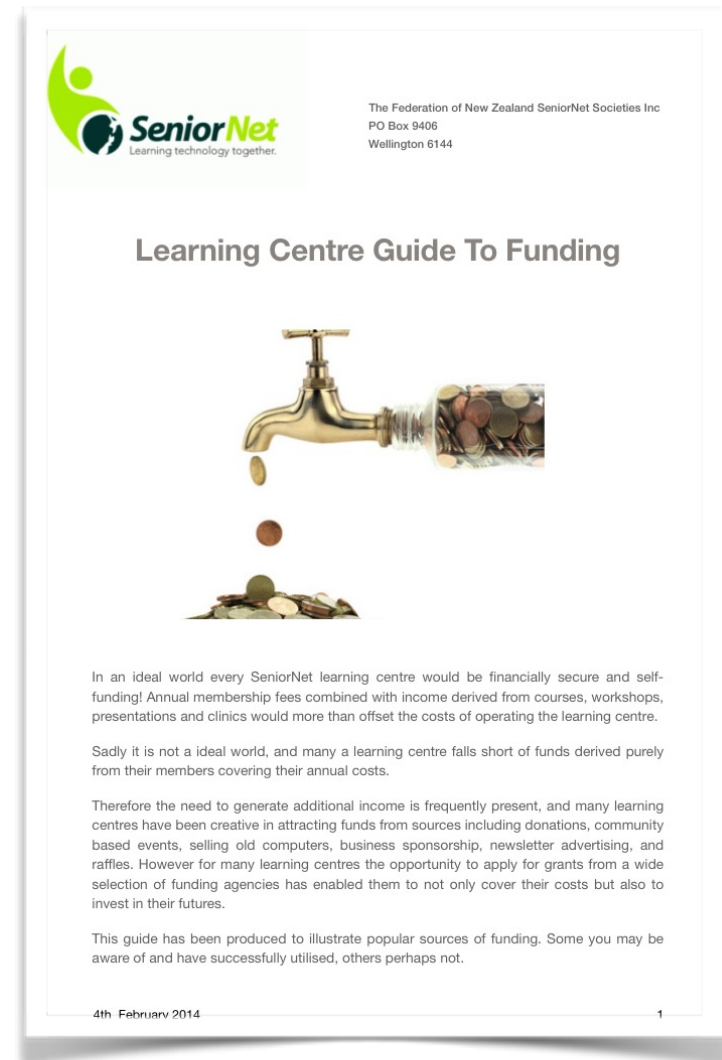
limited edition

fit for purpose

distributed digitally

available only to learning centres

absolutely free, but...



**there's always a catch!**

**"there's no such thing as a free  
guide, so we want your  
feedback"**



## so, what's in it?

18 pages of goodies

tips from top funding managers

review of 7 major funders

web site details

handy checklist

tons of encouragement



## what's not in it?

regional and local funders

funders who only accept national applications

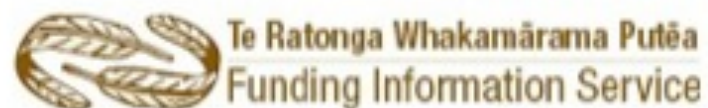
any promises!







"the magnificent seven"....



## 2014 Symposium Special Offer

not **ONE** but **TWO** free copies for all learning centres

sadly no free steak knives



so, a final question.....

if you need extra funding do you want to be a .....

